



ENGAGE

JANUARY — MARCH 2015

Board Message

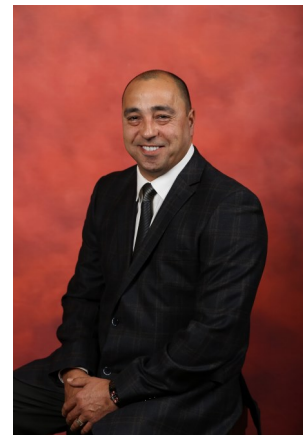
It is a great honor for me to be asked to write this message from the Board of Directors to you. I am a newly-elected board member as of fall 2014. I thank the NAABA Full Members for this opportunity to learn and to represent you for the upcoming term.

Why did I join NAABA? I believe by being a NAABA member I will have greater opportunities to advance my business through the contacts NAABA provides within our own internal operations as well as to external industry. It will also provide me with a multitude of opportunities for self improvement and to provide additional security for my family for the future.

Being on the Board of Directors will give me a chance to fine tune the leadership skills that I have developed in my 30 plus years of work experience. It will also give me opportunities to share what I have learned with other NAABA members and vice versa. In my brief time on the Board it has been a great learning experience for me as I've seen how NAABA interacts with industry in different capacities. Regular meetings are held

with industry and we communicate the needs and requirements of industry to our members. Other social events are held throughout the year and I am looking forward to these where I will have an opportunity to meet members and get to know them on a personal level. NAABA has proven to members and most important to industry that we can meet and overcome any challenges that may be placed before us.

I hope you all had a joyous Christmas season spent with loved ones. As we now look forward to the beginning of a New Year on behalf of the Board of Directors I would like to wish you a successful 2015 for your business ventures and a Happy and Healthy year on a personal level.



Richard Saari
(Board of Directors,
Saari Consulting Ltd.)

INSIDE THIS ISSUE:

- Members helping members 2
- General Meetings 3
- Full Member Profile 4
- Upcoming events 4

**NAABA will be moving to a new location on February 18, 2015.
The office address will change to :**

**208-9715 Main Street
Fort McMurray AB T9H 1T5**

**The mailing address will stay the same:
P. O. Box 5993
Fort McMurray AB T9H 4V9**

Members helping members for a good cause



In October 2014 I received a request letter from Edmonton-City of Champions Lions Club and decided to see if anyone else in the Oil and Gas Industry would be interested in assisting in this request even though it did not directly relate to any of our projects. The following is the email I sent;

“If you find yourself included in this email then I took the time to go over the individuals and companies that I have had the honour of working with over the past couple of years in one way or another. This request came across my desk and the spirit that moved me was so strong I thought I would see if others would be interested in assisting with getting these 600 toys to the KIDS for Christmas. AECOM/URS is donating \$1,000 towards the cost of shipping from Edmonton to Winnipeg, then Winnipeg to Thompson, then Thompson to Tusarvik (a small Inuit community located on the Arctic Circle). The letter is pretty much self-explanatory and whatever you or company could contribute that would be great. Thank you for taking the time to read this and if you have any questions please feel free to contact Rick Jackman, President, Edmonton-City of Champions Lions Club directly.

Upon sending this email I had the opportunity to speak with Pam Burns, Events Coordinator- Northeastern Alberta Aboriginal Business Association (NAABA), who put me in contact with Robert Eskens, Director of Sales-Western Canada-Manitoulin Transport who relayed the following; “Our trucking service includes coverage from Edmonton to Thompson.

Can I get the number of skids, approx. dimensions of the each skid, and approx. weight of each skid? With this information, I can look into what we can do”. Regards,

Miriam Gordon-Office Manager-Northeastern Alberta Aboriginal Business Association (NAABA) played a significant role in ensuring the right connections were made. Manitoulin Transport provided transportation of the 600 presents from Edmonton, Alberta to Thompson, Manitoba where they were then flown to Tusarvik where 600 kids enjoyed this Christmas season.

Respectfully Submitted,
Marcel Pelletier
Manager-Aboriginal Community Engagement
AECOM



Shipping Your World™

Upcoming General Meeting dates:

January 20, 2015

Sponsored by MMM Geomatics Alberta Limited



4 - 6 pm Radisson Hotel & Suites

February 19, 2015

Sponsored by URS



4 - 6 pm Radisson Hotel & Suites

March 19, 2015

Sponsored by RMWB



4 - 6 pm Location to be determined

April 30, 2015

Sponsored by Suncor Energy



4 - 6 pm: Location to be determined

General Meetings

On November 20, 2014 Nexen CNOOC Ltd., was pleased to sponsor and present at the last General Meeting of 2014. Cindy Amerongen, Manager Consultation & Community and Bruce Mal-lalieu, Manager Supply Chain & Contracts presented information about CNOOC Nexen regional leases and provided an overview of the Long Lake and Kinosis activities including facilities development, maintenance and enhancements along with new pad development work that is helping to achieve new record production levels.



Of key interest to NAABA members are the current and future business opportunities with Nexen. Most of the presentation focused on that aspect. Pad development work continues on the Long Lake lease which presents a full range of clearing, civil and earth-works, drilling and completions contracting opportunities and much of that work will be posted to the NAABA Net site over 2015 and 2016 as we develop Pads 16, 17, and 18.

The first phase of the Kinosis site (K1A) is now operational with two pads steaming to 37 well pairs. Steam is produced at the Kinosis site and bitumen is piped to the Long Lake site for processing. K1A is expected to produce an average of 20,000 bbl/day when fully ramped up in 2016.

Future developments at Kinosis (K1B) include the phased in development of a steam plant and a central processing facility capable of producing 35,000 – 40,000 bpd. Pending regulatory approval the activity timelines are 1st quarter of 2016 for clearing and site work and 2nd quarter of 2016 for construction. This project presents numerous opportunities for contracting services. Nexen expects to make another presentation about K1B in the spring of 2015 when plans are more concrete and if regulatory approval is achieved.

Cindy and Bruce also discussed candidly the many factors that influence Nexen's contracting strategies and drive Nexen's business decisions. Of particular note is their responsiveness to the regulatory system and timelines for approvals for exploration and extraction of resources on their leases, and their responsiveness to world market demands for their products. These two factors are important as Nexen seeks capital investment from their parent company to proceed with project development and were deciding factors in the cancellation of the 2014 winter drilling program and the postponements of some capital projects.

Cindy and Bruce also talked about Nexen's history with NAABA and provided detailed information about how to pre-qualify to work with Nexen (nexencnoocld.com – Dong Business With Us tab). Nexen conducts business with companies who demonstrate financial health, strong health and safety programs and records, capacity and capability to perform the work, and competitive pricing. Their preference is to do business with local and Aboriginal businesses in the areas in which they operate, which makes NAABA a valuable business partner.

HRPO Group of Companies Inc., a 100% aboriginal-owned corporation employment agency located in downtown Fort McMurray, was one of our Full Members to hold a short presentation about their company.



HRPO Group is a staffing agency that provides a wide range of services such as Staffing, Recruitment, Training, HR and Contractor Payroll Services as well as supplying contract, temporary, full time professionals and foreign workers to Canadian and International clients of the Oil, Gas and Mining industries. The entire team at HRPO Group and its divisions, take pride in forging strong relationships between businesses and workers and that is how the

company can accomplish its mission to be the most trusted and recognized staffing agency within the industry and to achieve its vision to be recognized to have the most personalized and proficient services within the industry.

Daniel Roy from Stone Eagle Electrical Supply LP held the 2nd Full Member presentation. Stone Eagle Electrical Supply is a majority owned Aboriginal Industrial Electrical Supply business based in Fort McMurray. Stone Eagle, in partnership with WESCO, offers a full line of industrial electrical and utility products to supply the oil, gas and industrial businesses in Alberta. Their goal is to build long term, sustainable business that customers value and employ and develop Aboriginal people in meaningful roles, whenever possible.



Full Member Profile - Midlite Construction Ltd.

Midlite Construction Ltd. was founded by Rocky Buksa in 1989 with just a handful of employees. For the past twenty-five years Midlite has developed with the use of specialized equipment and a diverse group of skilled and dedicated employees. As a key component of this development, Midlite has also sought to fully commit to the Regional Municipality of Wood Buffalo by fostering lasting relationships with some of Northern Alberta's largest petrochemical companies. Today, with nearly 150 employees, Midlite has established its commitment to the region and has proven itself to be an industry leader. Now servicing most of the largest petrochemical companies in the region, Midlite has expanded its scope of capability to include all aspects of power line, substation, and fiber optic construction and maintenance from 25kV to 260kV.



Midlite is a proud supporter of both the Chamber of Commerce and the Northeastern Alberta Aboriginal Business Association and is an active supporter of organizations and causes that seek to foster the responsible development of the region. Along with investment in the regional economy, Midlite is also a consistent supporter of local charities and is committed to developing initiatives that promote the sustainable employment of local and aboriginal individuals.



Upcoming Events

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| March 5, 2015 | Aboriginal Women in Business Luncheon at MacDonald Island Park
(sponsored by Nexen CNOOC Ltd.) |
| April 16, 2015 | Aboriginal Business Showcase at MacDonald Island Park
(sponsored by TJ's Oilfield Contracting Ltd.) |
| July 10, 2015 | Annual Golf Tournament at Fort McMurray Golf Club
(sponsored by DeneSky Site Services Ltd.) |